A D V & ASSOCIATES
CHARTERED ACCOUNTANTS

807, Metroplex, 14 B Wing
Malad west, Offlink Road
Mindspace complex,
Mumbai – 400064
Tel : 99988 71892
Email : advassociates@gmail.com

CERTIFICATE ON WORKING CAPITAL

To,
The Board of Directors
Quessentials Limited
(Formerly known as Quessentials Private Limited)
Plot No. 20, 4th Phase, KIADB Industrial area,
Malur, Kolar, Malur, Karnataka, India, 563130

And

Seren Capital Private Limited
601 to 605, Raylon Arcade, Kondivita,
J.B. Nagar, Mumbai-400059

(**SEREN CAPITAL PRIVATE Limited** referred to as the "**Book Running Lead Manager**" or the "**BRLM**")

REPORT ON EXAMINATION OF PROSPECTIVE FINANCIALS INFORMATION OF QUESSENTIAL LIMITED (FORMERLY KNOWN AS QUESSENTIAL PRIVATE LIMITED).

Dear Sirs/ Madam,

We have examined the provisional and forecast of **Quessentials Limited** ***(Formerly known as Quessentials Private Limited)*** ("Company") for the period F.Y. 2025-26, F.Y. 2026-27 and F.Y. 2027-28 as given in **Annexure -1** of the prospective financial information in accordance with Standard on Assurance Engagement 3400, "The Examination of Prospective Financial Information", issued by the Institute of Chartered Accountants of India. The preparation and presentation of the forecast including the underlying assumptions, set out in **Annexure 2** to prospective financial information, is the responsibility of the management and has been approved by the Board of Directors of the Company. Our responsibility is to examine the evidence supporting the forecast. Our responsibility does not include verification of the forecasts. Therefore, we do not vouch for the accuracy of the same.

We have carried out our examination of the prospective financial information on a test basis.

Based on our examination of the evidence supporting the assumptions, nothing has come to our attention which causes us to believe that these assumptions do not provide a reasonable basis for the forecast. Further, in our opinion the forecast, read with annexures thereon, is properly prepared on the basis of the assumptions as set out in **Annexure 2** and on consistent basis with historical financial statements, using appropriate accounting principles.

Actual results are likely to be different from the forecast since anticipated events frequently do not occur as expected and the variation may be material.

This certificate is addressed to and provided to the Board of Directors of the Company solely for the purpose of further submission to the Securities and Exchange Board of India and BSE and should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

Yours faithfully,

For A D V & Associates
Chartered Accountants
FRN: 128045W
Pratik Kabra
Digitally signed by Pratik Kabra
Date: 2026.06.16 19:47:51 +05'30'
CA Pratik Kabra
Partner
M. No: 611401
UDIN: 26611401HSZAMG5871
Place: Mumbai
Date: June 16, 2026

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Annexure 1
INCOME STATEMENT

(Amounts in INR Lakhs)

Particulars	Restated					Projection	
	FY23 R	**FY 24 R**	**FY25 R**	**Period April-December**	**FY26 Provisional**	**FY27 P**	**FY28 P**
A. REVENUE							
Revenue from Operations	5,294.33	8,973.34	7,766.36	9,386.42	13,218.47	17,184.01	22,339.22
Other Income	21.47	58.48	57.85	115.17	142.15	220.80	229.80
Total Revenue	**5,315.80**	**9,031.83**	**7,824.21**	**9,501.59**	**13,360.62**	**17,404.81**	**22,569.01**
B. EXPENSES							
Cost of Material Consumed	4,311.84	7,905.15	6,452.17	7,447.83	10,673.75	13,575.37	17,647.98
Changes of Inventories of finished goods	11.75	(25.48)	4.92	95.41	136.74	171.84	223.39
Employees Benefits Expenses	146.47	241.42	238.27	157.03	209.61	343.68	446.78
Finance Cost	11.85	68.87	36.11	33.29	37.35	31.48	22.04
Depreciation and amortization expenses	25.73	43.00	33.87	21.52	30.08	34.83	35.47
Other Expenses	364.58	701.63	769.22	708.29	826.21	1,202.88	1,519.07
Total Expenses	**4,872.21**	**8,934.59**	**7,534.56**	**8,463.37**	**11,913.74**	**15,360.09**	**19,894.73**
Profit Before Tax (A-B)	**443.60**	**97.24**	**289.65**	**1,038.21**	**1,446.88**	**2,044.72**	**2,674.29**
Less: Tax Expenses	114.36	25.17	75.34	266.11	364.34	514.59	673.04
Profit After Tax	**329.24**	**72.07**	**214.31**	**772.10**	**1,082.54**	**1,530.13**	**2,001.25**

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BALANCE SHEET

(Amounts in INR Lakhs)

Particulars	Actual					Projection	
	FY23 R	FY 24 R	FY25 R	Period April-December	FY26 Provisional	FY27 P	FY28 P
I. EQUITY AND LIABILITIES							
(1) Shareholder's Funds							
(a) Share Capital	10.00	10.00	10.00	10.00	10.00	1,217.20	1,217.20
(b) Reserves and Surplus	749.24	821.31	1,035.62	1,807.72	2,118.16	5,150.59	7,151.84
(2) Non-Current Liabilities							
(a) Long-Term Borrowings	239.75	147.20	42.40	-	-	-	-
(b) Deferred Tax Liability (Net)	-	-	-	-	-	-	-
(c) Other long-term Liabilities	-	-	-	-	-	-	-
(d) Long term provision	5.53	8.40	8.50	11.79	12.87	14.15	15.57
(3) Current Liabilities							
(a) Short Term Borrowing	417.72	618.10	482.68	386.53	499.76	349.83	244.88
(b) Trade Payables	417.06	397.91	257.73	114.89	333.02	577.38	750.60
(c) Other Current Liabilities	69.71	43.57	144.22	109.35	95.45	103.10	111.70
(d) Short-Term Provisions	84.74	0.73	75.59	187.65	250.87	275.96	303.56
Total	**1,993.76**	**2,047.23**	**2,056.74**	**2,627.94**	**3,320.13**	**7,688.22**	**9,795.34**
II.ASSETS							
(1) Non-Current Assets							
(a) Property, Plant & Equipment's							
- Tangible Assets	187.65	153.57	126.04	120.60	215.70	331.85	462.31
- Intangible Assets	-	-	-	-	-	-	-
- Capital Work in Progress	-	-	-	-	-	-	-
(b) Non-Current Investment	-	-	-	-	-	-	-
(c) Deferred Tax Assets (Net)	2.40	6.04	7.81	9.15	8.03	13.75	17.87
(d) Long-term Loans and Advances	-	-	-	-			
(e) Other Non-Current Assets	25.08	25.18	23.18	31.34	38.34	1,251.55	1,567.02
-							
(2) Current Assets							
(a) Inventories	725.86	594.57	744.86	952.12	807.42	1,391.90	1,809.48
(b) Trade receivables	783.53	1057.66	828.36	1,279.12	1,866.53	2,371.39	3,082.81
(c) Cash and Cash Equivalents	172.45	15.25	149.11	20.92	105.57	1,984.10	2,409.08
(d) Short-Term Loans and Advances	96.78	194.96	177.38	214.70	278.55	343.68	446.78
(e) Other Current Assets	-	-	-	-	-	-	-
Total	**1,993.76**	**2,047.23**	**2,056.74**	**2,627.94**	**3,320.13**	**7,688.22**	**9,795.34**

WORKING CAPITAL REQUIREMENT

(Amounts in INR Lakhs)

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Particulars	March 31, 2023 R	March 31, 2024 R	March 31, 2025 R	Period April-December R	March 31, 2026 Provisional	March 31, 2027 P	March 31, 2028 P
Current Assets							
Inventories	725.86	594.57	744.86	952.12	807.42	1,391.90	1,809.48
Trade receivables	783.53	1,057.66	828.36	1,279.12	1,866.53	2,371.39	3,082.81
Short-Term Loans and Advances	96.78	194.96	177.38	214.70	278.55	343.68	446.78
Other Current Assets	-	-	-	-	-	-	-
Total Current Assets(A)	**1,606.18**	**1,847.19**	**1,750.60**	**2,445.94**	**2,952.50**	**4,106.98**	**5,339.07**
Current Liabilities							
Trade Payables	417.06	397.91	257.73	114.89	333.02	577.38	750.60
Other Current Liabilities	69.71	43.57	144.22	109.35	95.45	103.10	111.70
Short-Term Provisions	84.74	0.73	75.59	187.65	250.87	275.96	303.56
Total Current Liabilities(B)	**571.52**	**442.21**	**477.55**	**411.89**	**679.34**	**956.45**	**1,165.85**
Total Working Capital Requirement(A-B)	**1,034.66**	**1,404.97**	**1,273.06**	**2,034.05**	**2,273.16**	**3,150.53**	**4,173.22**
Funding Pattern:							
From Bank	417.72	618.10	482.68	386.53	499.76	349.83	244.88
Internal Accruals*	616.94	786.87	790.38	1,647.52	1,773.40	1,500.70	2,928.34
Net Proceeds from IPO						**1,300.00**	**1,000.00**

*Internal accruals generally comprise funds generated through the Company's regular business operations, including profits retained in the business after meeting operating expenses, taxes and routine working capital requirements. In the present case, the internal accruals proposed to be deployed towards the project will be funded primarily from liquidity generated from operations.

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INDIA

ANNEXURE – 2

While preparing the provisional and prospective Financial Information for period FY 2025-26, FY 2026-27, and FY 2027-28 the management of the company has considered following assumptions:

Assumptions for Income Statement

Particulars	FY 2025-26	FY 2026-27	FY 2027-28
	Provisional	Projected	
Revenue Growth (% YOY)	70.20%	30.00%	30.00%
COGS* as % of Revenue from Operations	81.78%	80.00%	80.00%

**Purchase of Stock in Trade + Changes in Inventories of FG*

Assumptions for working capital requirements

The following table sets forth the details of the holding period (with days rounded to the nearest whole number) considered for the financial years ended March 31, 2023, March 31, 2024, March 31, 2025, nine month period ended December 2025 and projected figures for financial years ended March 31, 2026, March 31, 2027, March 31, 2028.

Particulars	March 31, 2023	March 31, 2024	March 31, 2025	Period April-December	March 31, 2026	March 31, 2027	March 31, 2028
Trade Receivables days	54	43	39	37	52	50	50
Trade Payables days	35	19	14	4	11	15	15
Inventory days	50	24	35	28	22	30	30

Reasons for considering the above-mentioned days:

Trade Receivables	The Company caters to a diversified customer base comprising domestic as well as export customers. Trade receivable days reduced from 54 days in FY 2022-23 to 43 days in FY 2023-24 and further to 39 days in FY 2024-25, reflecting improved collection efficiency and effective receivables management. Trade receivable days stood at 37 days for the nine-month period ended December 31, 2025. The lower debtor cycle during the historical period was supported by a favorable customer mix, timely collections and disciplined credit monitoring. For the provisional period ended March 31, 2026, debtor days have been considered at 52 days and are projected at 50 days each for FY 2026-27 and FY 2027-28. The projected levels take into account the anticipated increase in business scale, higher contribution from export customers and customer-specific credit terms
Trade Payable	Trade payable days declined from 35 days in FY 2022-23 to 19 days in FY 2023-24 and further to 14 days in FY 2024-25. Trade payable days stood at 4 days for the nine-month period ended December 31, 2025, primarily due to timing of purchases, procurement cycles and early settlement of supplier dues during the period. The Company procures agricultural commodities and related products from a broad network of suppliers, and payment terms vary depending on market conditions, product availability and supplier relationships. For the provisional period ended March 31, 2026, creditor days have been considered at 11 days and are projected at 15 days each for FY 2026-27 and FY 2027-28. The projected creditor cycle reflects the expected procurement requirements, availability of supplier credit, historical payment practices and the Company's normal operating cycle.
Inventories	Inventory primarily comprises seeds, millets, spices, allied food products, raw materials, finished goods and packing materials. Inventory days stood at 50 days in FY 2022-23, reduced to 24 days in FY 2023-24 and increased to 35 days in FY 2024-25. Inventory days were 28 days for the nine-month period ended December 31, 2025. The fluctuations in inventory holding levels were primarily driven by procurement planning, seasonal availability of agricultural commodities, price movements, inventory build-up to meet customer demand and export order execution requirements. For the provisional period ended March 31, 2026, inventory days have been considered at 22 days and are projected at 30 days each for FY 2026-27 and FY 2027-28.

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	The projected inventory levels are based on the anticipated scale of operations, procurement schedules, inventory management practices, order fulfilment requirements and the need to maintain adequate stock levels to support both domestic and export sales.
Loans and Advances	Short-term loans and advances primarily comprise advances paid to suppliers for procurement of goods, prepaid expenses, advances to employees, advance tax balances, GST receivables, GST refund receivables, duty drawback receivables and RoDTEP receivables. These balances arise in the ordinary course of business and are directly linked to the Company's procurement activities, operational expenditure, statutory compliances and export incentives. The level of such advances generally varies based on the scale of operations, procurement requirements, timing of tax recoveries and export volumes. Accordingly, these balances have historically moved in line with business growth and working capital requirements.
Other Current Liabilities	Other current liabilities primarily comprise advances received from customers, statutory liabilities, expenses payable and employee benefit expenses payable. These liabilities arise in the normal course of business and are linked to the Company's operating activities, revenue generation, statutory compliance requirements and employee-related obligations. The level of such liabilities generally varies with business volumes, transaction levels and the timing of payments and settlements. Accordingly, these balances have historically remained commensurate with the scale of operations and working capital requirements of the Company.